

FIG 1

| Name | Company | Telephone | Fax | E-Mail | Last Called | Call Frequency |
|------------|---------|-----------|----------|----------|----------------|----------------|
| Müller, E. | X AG | 723-4567 | 723-9876 | em@x.de | 18.3.97, 9:00 | 2 |
| Müller, M. | X AG | 723-4321 | 723-9876 | mm@x.de | 11.2.97, 11:00 | 8 |
| Müller, S. | Y KG | 33 44 55 | 66 77 88 | - | 20.9.96, 16:15 | 1 |
| Schulze | X AG | 723-2468 | 723-2233 | sch@x.de | 18.3.97, 9:30 | 4 |

FIG 2

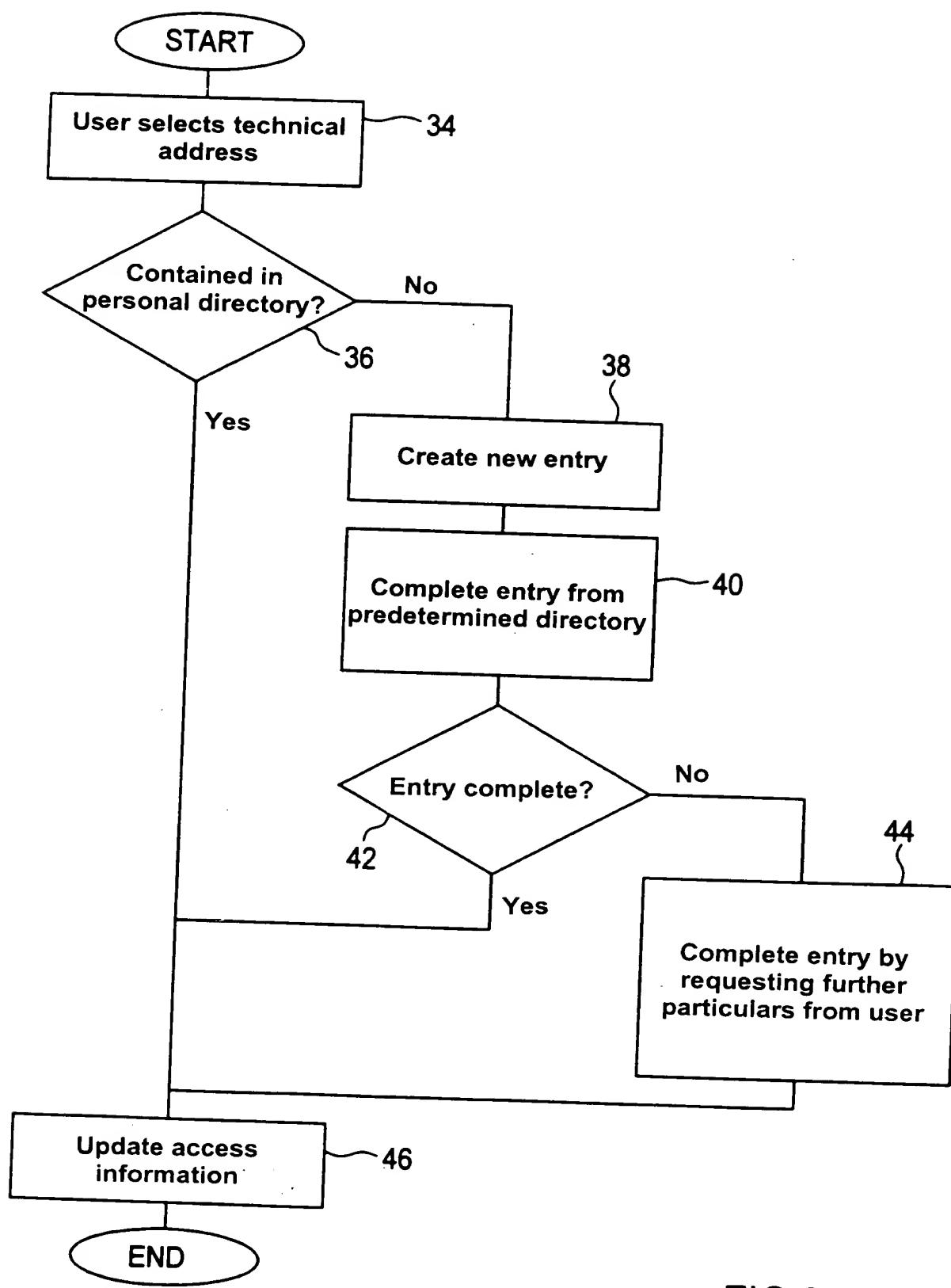


FIG 3

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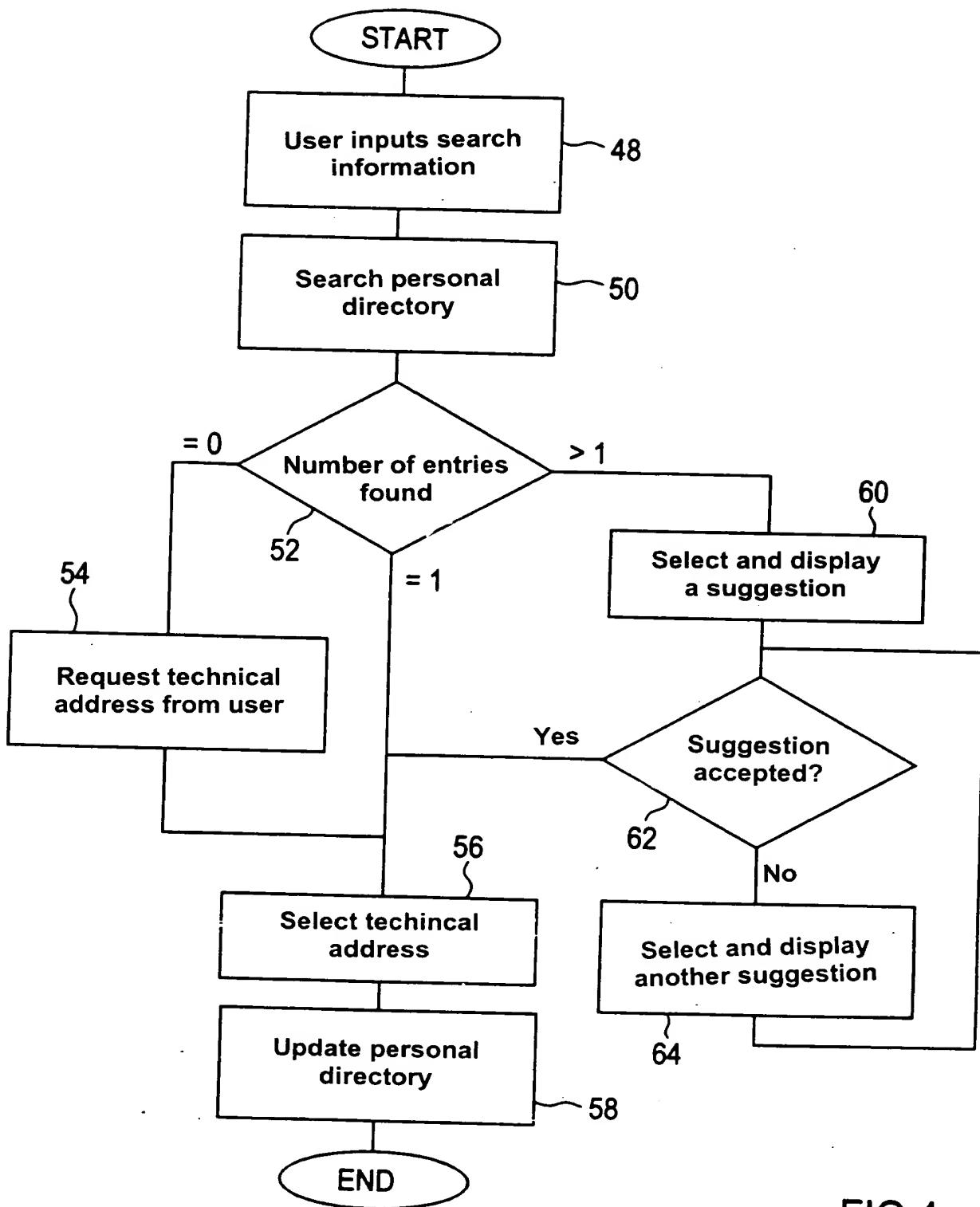


FIG 4